Market-Based Pricing

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> Market-Based Pricing in Energy Force will be the tool to provide market pricing, coming from places like OPIS, to customers' tanks so the appropriate agreed upon price is charged. Market-Based Pricing is processed manually with on-going work to create this as an automated process.

To use Market-Based Pricing, set the *Pricing* category and system setting *MarketBasedPricing* found at *Main Menu / Supervisor Menu / Maintenance Menu / Division Maintenance / System Settings* to Y.

A table added to the *Tank Information* screen stores Market-Based pricing for the tank.

Entries are per Product and need to be entered daily. *Delivery Price* is the total price per gallon, and needs to include contracted margins/charges and any taxes that are to be included in the price per gallon. Taxes set up to charge separately for the product still apply.

**Adding Market-Based Price to Tanks**

Pricing can be entered into the table manually or by importing a comma-delimited CSV file.

- To enter prices manually, select the **Market Based Pricing** button on the Customer's *Tank Information* screen, then select the **Add** button and enter the *Department*, *Delivery Price*, and the *Delivery Date*. Select **Save**.

- Market-Based Pricing per tank can be imported using a comma delimited CSV file with no headers in the file. File must contain the following:

    - TankRRN

    - Product number

    - Price

    - Date the price is for (YYYYMMDD)

        In the example below, the first line is for Tank RRN 37057, Product 100, Price of 5.999 for 08/09/2025.
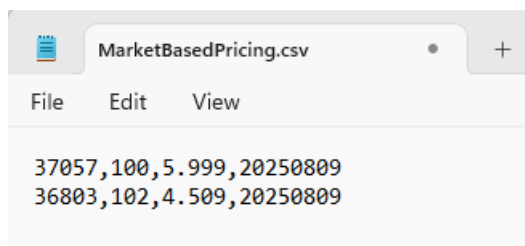

    To import the file, navigate to *Main Menu / Posting Menu / Daily Clear / Market Based Pricing Import*. Selecting the **Import** button opens the file selection window. The import defaults to the *Interface* folder for file selection, but the file can be placed in any folder. When the import is complete without errors, a message displays stating *The Import of Market Based Pricing file is complete.* If an error occurs, the message will state that *The Import of Market Based Pricing file completed with Errors.* Any lines in the file without errors will still import. Errors can be reviewed on the *CTLS93 / DD85 / Logs / MarketBasedPricingError.log.* Errors will occur on invalid Tank RRN numbers, invalid Department numbers, and Delivery Dates in the wrong format.

Posting with Market-Based Pricing

Market-Based Pricing carries down to EnergyTrack and with manual sales posting in Energy Force. Discounts will not apply when using Market-Based Pricing. This applies to manually entered sales and deliveries processed on EnergyTrack.

- Market-Based Pricing, like contract pricing, cannot be changed in EnergyTrack. EnergyTrack has an identifier on the *Invoice* screen to explain how the Invoice is being priced.
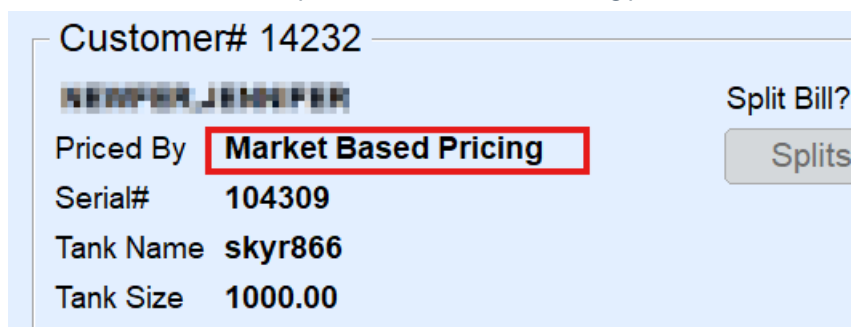
- Active MarketBased Pricing displays as *Market Based Pricing*.

- Regular daily pricing will display as *Daily Price*.

- Contract delivery will display as *Contract #* (contract number here).

- Price modified by the driver will display *Driver*.

In manual sales postings, the date of the Invoice is used to pull the price for the corresponding Market-Based Price from the table. Manual sales posting does allow the price to be changed. The manual *Sales Posting* screen will display a label when Market-Based Pricing is applied. If the Price is changed the label will be removed as the Price is no longer from the *Market-Based Pricing* table.

Purge

Market-Based Pricing has a **Purge** option located at *Year End Menu / Purge Menu / Purge Market Based Pricing*. Entries with dates prior to the date entered will be purged. This purge is also included in the audit log at *Supervisor Menu / Processes / Audit Menu / Audit Log*. *Key Field 1 Value* is the date the purge was run through.